

Delta Air Lines

Detailed assessment of Delta Air Lines' corporate industry association review

March 2022

This document outlines a detailed breakdown of InfluenceMap's assessment of the company's corporate disclosure on industry association lobbying, using the traffic-light assessment framework summarized below. Further details on the assessment methodology is available in the Appendix, and on our website [here](#).

Key	Explanation
	Has broadly met investor expectations in this area.
	Has made some progress on investor expectations in this area, but with significant deficiencies.
	Has fallen short of investor expectations in this area.

A summary of Delta Air Lines' disclosures on industry associations is shown below. Delta Air Lines has undertaken one review of its industry associations to date. The Review Score represents InfluenceMap's overall assessment of the quality of the company's industry association review process, where 100 would indicate that a company has met investor expectations for all criteria related to the review process.

Date of Review	Review Score
March 2022	36 / 100

This assessment focuses solely on Delta Air Lines' disclosure on industry associations and climate lobbying, which can be [found here](#). This assessment does not include an analysis of the company's direct lobbying activities, which can be found on InfluenceMap's online profile of Delta Air Lines [here](#).

Applying the traffic-light framework outlined above, the table below summarizes the company's performance under the seven indicators which form InfluenceMap's assessment. A more detailed breakdown, along with examples of best practice evidenced by other companies to date, can be found on the following page.

Disclosure & Transparency	Policy Alignment Process
Corporate climate positions	Identify & Assess
Industry group climate positions	Monitor & Review
Alignment assessment method	Act
Framework for misalignment	

Delta Air Lines' Company Scorecard

The tables below highlight, for each indicator, the criteria for companies to meet investor expectations, Delta Air Lines' assessment, and examples of better practice by companies to date.

While InfluenceMap did not find an example of best practice across the entire industry association review process, some companies have demonstrated better practice under specific metrics under the 'Disclosure & Transparency' and 'Policy Alignment Process' assessments.

Disclosure & Transparency

Corporate climate policy positions and influencing activities	
<p>To meet investor expectations under this indicator: The company has to disclose a detailed and clearly referenced breakdown of its own climate policy positions and influencing activities beyond 'top-line' climate statements. This includes descriptions of the company's positions and policy engagement activities on specific items of regulation and legislation which are material to the company's operations, business sector, and/or the region(s) in which it operates.</p>	
Delta Air Lines	<p>Delta Air Lines has disclosed a detailed and accurate breakdown of its own climate policy positions, including its engagement on specific items of regulation and legislation at federal and state level in the US. The company has disclosed its advocacy on a range of policies at federal level (e.g. Build Back Better Act, Aviation Emissions Reduction Opportunities Act, Renewable Fuel Standard) and state level (e.g. Washington Low Carbon Fuel Standard legislation (HB 1091) and Washington cap and invest legislation (SB 5126). They have also disclosed a clear position on CORSIA at a global level, and ICAO's CO2 certification standards. Delta Air Lines does not appear to have disclosed a position regarding the stringency of CO2 standards they support at ICAO, nor around the implementation of these standards in the US.</p>
Best Practice	<p><i>Shell</i> has disclosed six detailed climate policy positions in its 2021 review including net-zero emissions and carbon pricing. Shell's 2020 update also outlined the company's position on specific climate policies including the EU Green Deal and methane regulation in the EU and US. The 2021 review also includes a clear reference to a list of climate policy positions and live advocacy updates on Shell's corporate website.</p>

Industry association climate policy positions and influencing activities

To meet investor expectations under this indicator: The company has to disclose a detailed and accurate account of the climate policy positions and influencing activities of each industry association actively engaged on climate change policy, including descriptions of positions and policy engagement activities on specific items of regulation and legislation beyond 'top-line' statements.

<p>Delta Air Lines</p>	<p>Delta Air Lines has disclosed some information on the climate policy positions and influencing activities of its industry associations. The company has disclosed the positions of Airlines for America (A4A) and International Air Transport Association (IATA) on key aviation policies including CORSIA, sustainable aviation fuel mandates, and environmental taxes. The company has also disclosed opposition to the Build Back Better Act by the US Chamber of Commerce, Business Roundtable, and American Fuel & Petrochemical Manufacturers. However, Delta Air Lines has omitted key instances of negative lobbying by its industry associations. For example, Delta Air Lines has not disclosed active opposition from <i>IATA</i> and <i>A4A</i> to both the inclusion of international (EU to/from non-EU) flights in the EU ETS, and from <i>IATA</i> and <i>A4A</i> to an EU kerosene tax.</p>
<p>Best Practice</p>	<p>No companies have met investor expectations in this area, although <i>BASF</i> and <i>Shell</i> exhibit current leading practice. Both companies have disclosed a detailed account of all key industry associations' climate policy positions, and a summary of their influencing activities. However, they appear to overlook detailed negative lobbying by a number of industry associations identified by InfluenceMap's database.</p>

Alignment assessment method

To meet investor expectations under this indicator: The company has to: (1) disclose a clear and detailed framework for assessing alignment with its industry associations across all relevant areas of policy engagement; (2) consistently apply this framework across *all* industry associations; and (3) provide a clear and detailed explanation behind each evaluation.

<p>Delta Air Lines</p>	<p>Delta Air Lines has disclosed a limited explanation of its alignment assessment methodology, stating that it is based on support for net zero and/or the temperature goals of the Paris Agreement, and whether the industry associations' lobbying activities are consistent with the company's climate goals. However, there is no explanation of what would constitute a finding of alignment or misalignment. There is also no reference to external scientific benchmarks to explain what sort of policy engagement would be consistent with the goals of the Paris Agreement. Delta Air Lines provides a detailed explanation behind the evaluation of each company, including areas of alignment and misalignment. However, the company does not clearly disclose whether it considers itself aligned or misaligned with each industry association.</p>
<p>Best Practice</p>	<p><i>BASF</i> has also disclosed a clear explanation of its alignment assessment method along with a clear and detailed explanation of how it has been applied to each industry association. The company also provided specific alignment indicators for EU climate policy such as the EU ETS to assess the alignment of key European industry associations.</p>

Framework for addressing misalignment

To meet investor expectations under this indicator: The company must disclose a clear and detailed framework for addressing misalignments with its industry associations including escalation steps and clear deadlines for industry associations which do not amend misaligned practices.

Delta Air Lines	Delta Air Lines has not disclosed a clear and detailed framework to address potential cases of misalignment. The company states that it may take independent actions to mitigate the risks of an industry associations' lobbying activities, but does not provide details. Also, there are no clear escalation steps or deadlines for industry associations which do not amend misaligned practices.
Best Practice	<i>BHP</i> has disclosed clear and detailed steps for addressing potential misalignment, including an escalation strategy and clear timelines attached. The company states it will communicate material differences, request that the industry association develop a position or refrain from advocacy in certain areas, and review the membership if there has been no action within 12 months.

Policy Alignment Process

Identify & Assess

To meet investor expectations under this indicator: The company has to identify all cases of misalignment with its industry associations and the Paris Agreement in line with InfluenceMap's *database* on corporate lobbying.

Delta Air Lines	<p>Delta Air Lines has not explicitly stated whether each industry association is aligned or misaligned. However, the company has identified areas of misalignment with three industry associations: Business Roundtable (misalignment with net-zero by 2050 and opposition to the Build Back Better Act), US Chamber of Commerce (no explicit support for the temperature goals of the Paris Agreement and opposition to the Build Back Better Act), and the American Fuel & Petrochemical Manufacturers (opposition to Build Back Better Act).</p> <p>Delta Air Lines does not appear to identify any misalignment with Airlines for America (A4A) and International Air Transport Association (IATA), stating that any misalignments relate to differences in approach rather than goals and outcomes. The company states that climate policy engagement by A4A and IATA is consistent with its climate goals, including their opposition to sustainable aviation fuel mandates, environmental taxes and fees, and per flight emissions disclosures.</p> <p>InfluenceMap's analysis indicates that the policy engagement of IATA and A4A is, however, strongly misaligned with the Paris Agreement, as they are strategically opposing a range of climate policy measures proposed by government bodies mandated to implement the Paris Agreement and reduce GHG emissions. For example, in 2020-22, <i>IATA</i> opposed an <i>EU kerosene tax</i>, the <i>application of the EU ETS</i> to aviation, and <i>advocated</i> to change the baseline date of the global CORSIA scheme, weakening the stringency of the scheme. <i>Airlines for America</i> in 2020-22 has similarly opposed the inclusion of aviation in the <i>EU ETS</i>, an <i>EU kerosene tax</i>, and advocated against an <i>EU SAF mandate</i>. While Delta does not appear to have taken clear positions on all such policies, InfluenceMap's analysis shows that Delta Air Lines has advocated similar top-line positions to these associations in 2020-21. Thus, while Delta Air Lines appears aligned with its industry associations, its direct and indirect climate policy engagement does not appear aligned with its stated support for achieving the goals of the Paris Agreement.</p> <p>InfluenceMap analysis indicates that the company likely has four memberships to industry associations with climate policy engagement misaligned with the Paris Agreement (<i>American Fuel & Petrochemical Manufacturers</i>, <i>US Chamber of Commerce</i>, <i>Airlines for America</i>, <i>International Air Transport Association</i>) and one membership to industry associations with climate policy engagement potentially misaligned with the Paris Agreement (<i>Business Roundtable</i>).</p>
Best Practice	No companies have met investor expectations in this area. InfluenceMap analysis indicates that all companies have missed key cases of misalignment with industry associations lobbying counter to the goals of the Paris Agreement.

Monitor & Review

To meet investor expectations under this indicator: The company has to publish a review of industry associations on an annual basis, commit to do so at least once a year, or commit to disclose regular updates on its review and alignment process. Updates should accurately report on relevant material and on-going lobbying activities of potentially misaligned industry associations, as well as the company’s alignment and engagement with the industry association concerning these activities.

Delta Air Lines	Delta Air Lines has not committed to publish another review, or to disclose regular updates on its review and alignment process. The company states that it will continue to evaluate industry association climate policy positions, but does not commit to disclose this publicly.
Best Practice	<i>Shell</i> has published full industry association reviews in 2019 and 2021. In April 2020, Shell also published an update on the nine associations with some misalignment found in 2019 including actions taken within each association, key changes to the associations’ climate positions and detailed next steps. Shell has committed to publish its next update in 2022.

Act

To meet investor expectations under this indicator: The company has to show evidence of action to address all cases of misalignment with its industry associations and the Paris Agreement, in line with InfluenceMap’s *database* on corporate lobbying. The investor expectations outlined by *PRI*, *IIGCC* and *Ceres* include several steps companies can take to address misalignment. Steps should include terminating memberships or taking specific action to reform the detailed and material lobbying activities undertaken by misaligned organizations.

Delta Air Lines	<p>Delta Air Lines has shown some evidence of action to address specific misalignments with its industry associations. The company stated that it took independent action to actively advocate in favor of the sustainable aviation fuel provisions within the US Build Back Better Act package, to counter opposition by the Business Roundtable, US Chamber of Commerce and American Fuel & Petrochemical Manufacturers (AFPM). Delta Air Lines stated that its subsidiary, Monroe Energy, will remain a member of AFPM despite misalignments to engage with the association around the role of sustainable aviation fuels and seek reform to the Renewable Fuel Standard.</p> <p>The company does not appear to have addressed key cases of material and potential misalignment with the Paris Agreement identified by InfluenceMap’s database (see Identify & Assess).</p>
Best Practice	No companies have met investor expectations in this area by showing evidence of action to address all cases of misalignment identified by InfluenceMap’s database, although some companies have made more progress. <i>Total</i> announced in January 2021 that it had decided not to renew its membership to the American Petroleum Institute due to divergences on climate positions. <i>BHP</i> suspended its membership to Queensland Resources Council in 2020 following its ‘Vote Greens Last’ advertising campaign and outlined detailed actions to be taken at four "partly aligned" industry associations. <i>Chevron</i> has not left any industry associations but has disclosed its engagement on specific climate change policy issues with seven industry associations, including details of the results of this engagement. Similarly, <i>General Motors</i> has disclosed that it has not financially contributed to advocacy campaigns against the Build Back Better Act by the Business Roundtable and US Chamber, and has publicly advocated a supportive position to ensure its stance is differentiated from them.

Appendix A: Methodologies for Assessment

Scoring Disclosures and Policy-Alignment

Key	Explanation
	Has broadly met investor expectations in this area.
	Has made some progress on investor expectations in this area, but with significant deficiencies.
	Has fallen short of investor expectations in this area.

Assessing Disclosures

Since BHP’s 2017 industry association review, around 40 major global corporates have delivered similar, specific disclosures on their industry association links in response to investor pressure. This positive momentum is undermined, however, if the resulting disclosures are of poor quality.

In its *‘Investor Expectations on Corporate Climate Lobbying’* report, the PRI highlights the need for disclosure on the company’s positions and activities on climate change policy engagement, as well as the positions and activities of the industry groups it supports. The PRI further requests information on the governance processes and actions taken to ensure alignment between these activities and the company’s stated climate goals. *IIGCC* and *Ceres* articulate similar expectations, also requiring companies to disclose a material impact assessment of lobbying by an organization that opposes their public position. InfluenceMap uses the following assessment criteria to test the clarity, accuracy and scope of information provided by companies against four key issues.

Disclosure Item	Score	InfluenceMap’s Assessment Criteria
Corporate climate policy positions and influencing activities		The company has disclosed a detailed and clearly referenced breakdown of its own climate policy positions and influencing activities beyond ‘top-line’ climate statements. This includes descriptions of the company’s positions and policy engagement activities on specific items of regulation and legislation which are material to the company’s operations, business sector, and/or the region(s) in which it operates.
		The company has disclosed a breakdown of its own climate policy positions and influencing activities. However, the company’s description of its positions and policy engagement activities on specific items of regulation and legislation lacks detail, and/or the company has not disclosed its position and engagement activities on key items of regulation and legislation which are material to its operations, business sector, and/or the region(s) in which it operates.

		The company has made no attempt to disclose its climate policy positions and influencing activities, or the company’s disclosure is limited to a brief overview of its ‘top-line’ climate statements and operational commitments without reference to specific items of regulation and legislation.
Industry association climate policy positions and influencing activities		The company has disclosed a detailed and accurate account of the climate policy positions and influencing activities of each industry association actively engaged on climate change policy, including descriptions of positions and policy engagement activities on specific items of regulation and legislation beyond ‘top-line’ statements.
		The company has disclosed an account of the climate policy positions and influencing activities of each industry association actively engaged on climate change policy, beyond ‘top-line’ statements. However, the disclosure lacks detail on positions and policy engagement activities on specific items of regulation and legislation, and/or does not disclose evidence of negative climate lobbying by one or more of its industry associations.
		The company has not disclosed the climate policy positions and influencing activities of each industry association actively engaged on climate change policy, and/or the company’s disclosure is limited to a brief overview of ‘top-line’ climate statements without reference to specific items of regulation and legislation.
Alignment assessment method		The company has: (1) disclosed a clear and detailed framework for assessing alignment with its industry associations across all relevant areas of policy engagement; (2) consistently applied this framework across <i>all</i> industry associations; and (3) provided a clear and detailed explanation behind each evaluation.
		The company has disclosed a framework for assessing alignment with its industry associations but the disclosure lacks detail regarding <i>one</i> of the above steps (1-3).
		The company has not disclosed a framework for assessing alignment with industry associations, or it has disclosed a framework but the disclosure lacks detail regarding <i>more than one</i> of the above steps (1-3).
Framework for addressing misalignment		The company has disclosed a clear and detailed framework for addressing misalignments with its industry associations including escalation steps and clear deadlines for industry associations which do not amend misaligned practices.
		The company has disclosed a clear and detailed framework for addressing misalignments with its industry associations including escalation steps, but there is no clear deadlines for industry associations which do not amend misaligned practices
		The company has not disclosed a framework for addressing misalignments with its industry associations, or the company has disclosed a framework but the steps are ambiguous and lack sufficient detail.

Assessing Policy Alignment Process

As well as transparent disclosures on industry group links and lobbying activities, the investor expectations communicated by IIGCC, CERES and the UN PRI also set out the need for robust processes to ensure alignment between the company’s stated policy positions and the positions and lobbying activities of their industry groups. These processes consist of the following three elements:

Alignment Process	Score	InfluenceMap's Assessment Criteria
Identify & Assess	Green	The company has identified all cases of misalignment with its industry associations and the Paris Agreement in line with InfluenceMap's <i>database</i> on corporate lobbying.
	Yellow	The company has not identified key cases of misalignment with the Paris Agreement in line with InfluenceMap's <i>database</i> on corporate lobbying. Companies are scored in this category if they miss up to three cases of "potential" misalignment (industry associations with Organization Scores 51-75 in InfluenceMap's database).
	Red	The company has not identified key cases of misalignment with the Paris Agreement in line with InfluenceMap's <i>database</i> on corporate lobbying. Companies are scored in this category if they miss one case of misalignment (industry associations with Organization Scores 0-50) or more than three cases of "potential" misalignment (industry associations with Organization Scores 51-75 in InfluenceMap's database).
Monitor & Review	Green	The company has published a review of industry associations on an annual basis, has committed to do so at least once a year, or is/has committed to disclose regular updates on its review and alignment process. Updates should accurately report on relevant material and on-going lobbying activities of potentially misaligned industry associations, as well as the company's alignment and engagement with the industry association concerning these activities.
	Yellow	The company has committed to publish an update to its review of industry associations but not an annual basis or not specified a timeframe.
	Red	The company has not committed to any follow-up processes as part of its review of industry associations.
Act	Green	The company has shown evidence of action to address all cases of misalignment with its industry associations and the Paris Agreement, in line with InfluenceMap's <i>database</i> on corporate lobbying. The investor expectations outlined by <i>PRI</i> , <i>IIGCC</i> and <i>Ceres</i> include several steps companies can take to address misalignment. Steps should include terminating memberships or taking specific action to reform the detailed and material lobbying activities undertaken by misaligned organizations.
	Yellow	The company has shown some evidence of action to address cases of misalignment with its industry associations and the Paris Agreement, but has not addressed key cases of misalignment or "potential" misalignment identified by InfluenceMap's <i>database</i> on corporate lobbying, i.e. industry associations with Organization Scores 0-75 in InfluenceMap's database. The investor expectations outlined by <i>PRI</i> , <i>IIGCC</i> and <i>Ceres</i> include several steps companies can take to address misalignment. Steps should include terminating memberships or taking specific action to reform the detailed and material lobbying activities undertaken by misaligned organizations.
	Red	The company has shown no or limited evidence of action to address cases of misalignment with its industry associations and the Paris Agreement, missing key cases of misalignment or potential misalignment identified in InfluenceMap's <i>database</i> on corporate lobbying, i.e. industry associations with Organization Scores 0-75. The investor expectations outlined by <i>PRI</i> , <i>IIGCC</i> and <i>Ceres</i> include several steps companies can take to address misalignment. Action will be scored under this category if it does not include terminating memberships or taking specific action to reform the detailed and material lobbying activities undertaken by misaligned organizations.

To assist this assessment, InfluenceMap will be applying its database on corporate and industry group climate change lobbying. This tracks in real-time the detailed climate policy lobbying of around 300 companies and 100 industry associations globally, allowing like-for-like comparisons of organizations' positions on climate policy that are compared to a benchmark of Paris-aligned climate policy. This system can track the evolution of corporate and industry group climate lobbying positions over time.